



## SUBSIDISED PROGRAMME

# Shipping for “non-shipping professionals”

Frederick University, in collaboration with the Classification Society Det Norske Veritas – Germanischer Lloyd (DNV GL), introduce a Professional Training course in Shipping for non-shipping professionals. Both Frederick University and DNV GL firmly believe in the continuous development of specialized skills in the maritime industry and as such are committed to offering short courses for Professional Training, designed to meet the need for skilled labor in the most demanding and rapidly changing areas of the shipping industry.

This Training Course addresses the needs of professionals, which may be directly or indirectly involved in the integrated Cypriot Maritime Network and provides comprehensive knowledge and understanding of the structures, processes and institutional practices of shipping in the marketplace. It has been approved by the Human Resources Development Authority of Cyprus (HRDA) which subsidizes 70% of the participation cost.

### WHO SHOULD ATTEND?

The seminar is suitable for professionals working within or are associated with shipping organisations without necessarily having previous shipping background. Such professionals for example are primarily those working within the IT, legal and or accounting fields. Participants will be provided with supporting material during the training. Upon satisfactory course completion, participants will receive a Certificate of Attendance issued jointly by DNV GL and Frederick University.

### WHERE AND WHEN

**Venue:** The courses will be held in the Frederick University Accredited Classes at: Limassol Campus, room 204.  
Address: 18, Mariou Agathagelou Str., Agios Georgios Havouzas, Limassol 3080 - Telephone: +357 25730975

**Date & Time:** 15-19 April from 14:15-18:30

### PROGRAMME SUPPORT

Participants will have access to the necessary facilities of Frederick University as well as access to supporting material all of which is included in the course fee.

### SEMINAR COST AND DURATION

The seminar's cost and duration for participation is presented on the table below:

Seminar Title	Duration	Participation Fee	HRDA Subsidy (for beneficiaries) <sup>1</sup>	Net cost to company
Shipping for non-shipping professionals	20 hours (5 days)	€354 + 19% VAT	€240	€114 + VAT (€67.26)

<sup>1</sup> Beneficiaries: working in companies/organisations (€240 subsidy) and unemployed (100%) provided that they satisfy the conditions laid down by the HRDA. No financial support is provided for self-employed and public servants. Beneficiaries pay the difference of participation cost that remains after the HRDA subsidy. For unemployed beneficiaries the participation is free.



**FREDERICK UNIVERSITY**



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## MODULES

### **Module 1: The Shipping Markets**

- Terminology
- The Tramp and the Liner Shipping Industry
- The Dry Bulk Market
- The Tanker Market
- The Container Market
- Specialized Shipping Markets (the offshore shipping market)

### **Module 2: International Trade – Seaborne Trade and Transport Systems**

- Value Chains in International Trade / Seaborne Trade
- Trade Routes in Liner Shipping
- Trade Routes in Tramp Shipping
- Interactive Transport Systems
- The role of Ports in the Shipping Industry

### **Module 3: Main Aspects of Shipping Industry**

- The Institutional Framework of Shipping at a glance
- The Environmental Aspect
- The Technology Aspect
- The Safety & Security Aspect

### **Module 4: The Inner workings of the Shipping Companies**

- Types of Shipping Companies
- Departments of a Shipping company
- Services linked with shipping operations
- The complexity of the “maritime cluster”
- Case Studies

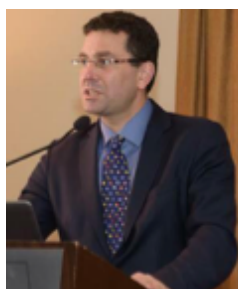
### **Module 5: The Cyprus Maritime Cluster**

The section refers to the Cyprus maritime sector, its structure, potential and opportunities within the global context. The following topics will be addressed:

- Analysis of the Cypriot shipping segments
- Recent and Future development of the Cyprus market
- Threats and Opportunities in the local market

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## INSTRUCTOR'S CURRICULUM VITAE



### **Dr Emmanouil Nikolaidis**

Cpt Class C', Economist (BSc, MSc, PhD in Maritime Economics and Policy). Dr Manolis Nikolaidis Managing director of a private consulting firm, graduated from the Marine Academy of Aspropyrgos and followed onboard career for 3 years as Captain Class C', while he studied Economics at the University of Piraeus (BA in Maritime Economics, 1995). He obtained an MSc in Shipping Business and International Trade graduated (University of Aegean, 2001) and his PhD in 2005 from the University of Piraeus. He is the co-author of two books: “Basic Principles of Shipping Science” and “Maritime Economic Geography”, ed. J&J Hellas. He has published several scientific papers and Conference papers in the topic of shipping economics and International Trade. He is experienced in project management and EU financed projects and he is currently running scientific EU projects. He was Lecturer of Maritime Economics for two years at the University of Piraeus and of Environmental Economics at the MSc Programme of the Athens Panteion University. Since 2000 he is a Lecturer of Maritime Economics of the School of Economic Sciences and Administration at the Frederick University, Cyprus, Department of Maritime Studies (BSc and MSc programs). He is member of the Greek Union of Economists, Associate Fellow of Nautical Institute, and the International Association of Maritime Economists. He has excellent knowledge of the EU funds processes, rules and mechanisms, he is fluent in English and has highly developed organizational and communication skills, while he deals with business development in European, African and Asian markets.



### **Captain Eugen-Henning Adami**

Eugen Adami is a Lecturer at the Department of Maritime Studies of Frederick University teaching ship management. He is the Owner and Managing Director of the Cyprus-based shipping company Mastermind Shipmanagement Ltd (MSM). Presently MSM manages a fleet of 20 ships consisting of both fully owned vessels and third-party management dry-cargo ships. German-born Captain Adami began his nautical career studying at Elsfleth Nautical University. In addition to his successful merchant marine career, which saw him serve as Master of the Bremen-owned cargo ship Condor P, Captain Adami has a wealth of experience as master on tall ships, spanning more than 25 years. He has sailed on and captained both the SS Thor Heyerdahl and the SS Grossherzogin-Elizabeth (formerly the SS Ariadne) and still retains an association with both sail-training vessels. Captain Adami is the immediate past president of the Cyprus Shipping Chamber, the trade association that comprises all the major shipowning, shipmanagement, chartering and shipping related companies based in the shipping industry of Cyprus. He is the Director of various Cypriot Shipping and Ship-management companies as well as the chairman of the Mission to Seafarers in Cyprus and serves as Vice president at the Cyprus Maritime Environment Protection Association.

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## ADDITIONAL INFORMATION

For further information, you can contact Mr. Daniel Ellinas at 25730975 (ext. 124), bus.ed@frederick.ac.cy. In addition, you can visit Frederick Training and Examination Centre at [www.frederick.ac.cy/EKEK](http://www.frederick.ac.cy/EKEK) and contact 22394489, ekek@frederick.ac.cy.