

Course Unit Title	Business Law II	
Course Unit Code	ABSL310	
Type of course unit	Business Elective	
Level of course unit	Bachelor (1 st Cycle)	
Year of Study	4	
Semester when the unit is delivered	7 (Fall)	
Number of ECTS credits allocated	6	
Name of lecturer(s)	Despoina Ioannou	
Learning Outcomes of the course unit	<p>By the end of the course, the students should be able to:</p> <ol style="list-style-type: none"> 1. Further the knowledge in business law and how it operates within specific transactions. 2. Understand the structure and differences between various entities (companies and partnerships) and compare in terms of liability, management and formation. 3. Assess business issues that may arise such as ultra vires transactions and pre-incorporation contracts and advise whether they invalidate business transactions. Analyse the role of directors and their duties towards the company. Distinguish the types of company meetings and resolutions. 4. Define and analyze of contractual liability of parties in contracts for the sale of goods, factors/clauses that affect the validity of contracts for the sale of goods (rules in relation to exclusion clauses) and advise in terms of damages and other remedies). 5. Understand the main principles of employment law, its importance in the context of businesses and the main terms of an employment contract. Understand notions of vicarious liability and discrimination at the workplace 6. Understand Intellectual Property, various forms of IP like trade – marks and patents, why IP adds value to a business, how to protect a piece of intellectual property in Cyprus, Europe and globally. 7. Analyze the legal liability of parties in business transactions and to demonstrate the capacity for legal analysis, research and problem - solving skills within the context of Business Law. 8. Develop a critical understanding of the law so as to be able to apply the legal principles (and case law) to various practical situations and to produce written advice. 	
Mode of Delivery	Face-to-face	

Prerequisites	ABSL210	Co-requisites	NONE
Recommended optional program components	NONE		
Course Contents	<p>Introduction to Company Law: The effect of separate legal personality, distinguishing between different types of companies (private/public company and between companies limited by shares/by guarantee) and from other forms of businesses, such as partnerships.</p> <p>Company law and Partnership Law: Structure, formation and management. Incorporation of a company, analysis of the constitutional documents of a company (Memorandum and Articles of Association). Analysis of issues such as <i>Ultra Vires</i> and pre-incorporation contracts. Directors' role and duties (namely fiduciary duties). Meetings and resolutions of the company. Different types of partners and partnerships.</p> <p>Contracts for the Sale of Goods: Review of the elements that are required for a legally binding contract. Meaning and effect of breach of contract (measure of damages, remoteness of damage & equitable remedies). Effect and application of exclusion clauses. Analysis of Sale of Goods Act.</p> <p>Employment Law: contracts of services as opposed to contracts of employment, terms of a contract of employment, termination, redundancy, health and safety at work, vicarious liability and discrimination at work.</p> <p>Intellectual Property Law: Copyright (definition and protection), Trade Marks (how these add value to a business, how to protect these in Cyprus, EU and abroad), Patents and Designs (the difference of what can be patented or protected as a design and what items cannot)</p>		
Recommended and/or required reading:			
Textbooks	<ul style="list-style-type: none"> Keenan, D. & Richs, S. (2013). Business law, 11th ed. Harlow England: Pearson. 		
References	<ul style="list-style-type: none"> Poole, J. (2010). Textbook on Contract Law, 10th ed. Oxford Sealy, L. & Worthington, S. (2010). Cases and Materials in Company Law, 		
Planned learning activities and teaching methods	The taught part course is delivered to the students by means of lecturers, conducted with the help of computer presentations and the use of the board. Lecture notes and other course material (such as case study questions and answers) are available to students through the web.		
Assessment methods and criteria	<p>Mid-term exam 1 20%</p> <p>Mid-term exam 2 20%</p> <p>Final Exam 60%</p>		
Language of instruction	English		
Work placement(s)	NO		