

Course unit title:	LINER TRADE		
Course unit code:	ATLT401		
Type of course unit:	Elective		
Level of course unit:	Bachelor (1 st Cycle)		
Year of study:	4 th		
Semester when the unit is delivered:	7 TH or 8 th		
Number of ECTS credits allocated :	6		
Name of lecturer:	Mr Aris Constantinou		
Learning outcomes of the course unit:	<p>By the end of the course, the students should be able to:</p> <ul style="list-style-type: none"> Clearly differentiate between Tramp and Liner shipping services and explain how different cargo types and their trade benefit from the use of each of the two services. Illustrate the benefits brought to Global Trade by unitization and mainly Containerization and clearly explain the resulting boost to trade. Present the notion of Intermodalism and its benefits. Discuss the trend towards commodity containerization. Analyze salient points in containership Development and fleet. Associate the physical movement of cargo with the possible stakeholders in international trade and intermodal transportation from origin to final destination and be able to evaluate from the cargo owner's point of view the different options available in terms of Inco terms, documentation and cost. Be conversant with all suitable cargo handling gear. Under given circumstances evaluate the choices available to traders as regards different types of transportation services. Extensively present the tasks of the liner agent, the forwarder, the hauler. Discuss about Agency Agreement, bill of lading, seaway bill, Letter of Credit, along with all relevant liability and legal responsibility issues. Present the way container services are priced and discuss tariffs, container trade routes, and container ports and terminals. Extensively discuss the transshipment ports and how these affect the liner service. Critically evaluate the tendency for vertical diversification of liner operators. Outline the relationships between worldwide transportation stakeholders and recognize the possible effect to cargo interests. Appraise the different ways Liner Operators cooperate and outline the recent trends and possible effects to trade. Explain the legal background of Carriers Limitation of Liability internationally and its relationship to issues regarding cargo insurance. 		
Mode of delivery:	Lectures, and class discussion and presentations		
Prerequisites:	ATSS101, ATSG101, ATCH201	Co-requisites:	N/A
Recommended optional program components:	N/A		
Course contents:	<ul style="list-style-type: none"> Liner and Tramp Shipping Services Cargo Types and choice of Shipping Service Unitization and Containerization. Intermodalism. Container Handling Equipment. Container ships. Types of Container Lines and Services. Physical Movement of the Containers and the associated Documentation and 		

	<p>Costs</p> <ul style="list-style-type: none"> • Inco Terms, Documentary Credit. Bills of Lading • Liner Pricing, Tariffs • Container Trade Routes, Ports and Terminals • Consortia, Conferences, and Mergers and Acquisitions • Limitation of Liability of Carriers
Recommended and/or required reading:	<p>M. Levinson, The Box, Princeton, 2006</p> <p>M. Greve et al, Container Shipping and Economic Development, Copenhagen Business School Press, 2007</p>
Textbooks:	Martin Stopford, 'Maritime Economics', Routledge, 2009
References:	Various articles about contemporary issues relevant to Liner Operators by P. Cariou and T. E. Noteboom.
Planned learning activities and teaching methods:	Lectures, discussions, and presentations. Possible port and Ship visits when feasible.
Assessment methods and criteria:	<p>Mid-Term 40%</p> <p>Final Exam 60%</p>
Language of instruction:	English
Work placement(s):	Not applicable