
POST-GRADUATE MARITIME PROGRAMS

MSc in International Trade & Shipping Management

MA / LLM in Maritime Law & Shipping Management



FREDERICK UNIVERSITY



Career Opportunities

Significant recent developments in the business sectors in Cyprus make both postgraduate Programs of studies especially relevant. The island is considered to be one of the world's leading maritime centres and is fast becoming a new European hub for imports and re-exports activities linking Europe with the Far East in ways previously unexplored. At the same time the energy sector in Cyprus is also developing rapidly.

There is a variety of career options upon completion of any of these two Master's Degree Programs including import and export business, ship owning and ship management, chartering, commercial legal services and consultancy, banking and finance, oil and gas trading and management, insurance, freight forwarding, transportation and logistics, port management, shipping agency, as well as a variety of posts in the public administration and government.

Graduates of these Programs will be positioned favourably in the local and international market and pursue newly created employment opportunities. They will be able to undertake managerial, legal and executive responsibilities. Those already in employment are expected to enhance their career prospects and be prepared to face the challenges of a more demanding position.

MSc in International Trade and Shipping Management

For centuries, international shipping has been critical to the development of world trade. The inter-relationships between falling transportation costs, economic growth and globalisation are in continual motion as supply chain networks ceaselessly evolve. The elements of shipping, trading patterns and organisation are the fundamentals of the program, while the legal, financial, and managerial aspects of trade and transport form the superstructure.

The program delivers a comprehensive integrated overview of the core subjects essential to a thorough understanding of international trade and transport. Specifically, the program aims to develop the generic business skills required by managers working in the area of international trade and maritime business, develop critical analytical skills and apply them to the challenges they continually meet. The interdisciplinary nature of the program prepares students as future professionals who can function effectively in the complex business environment of the global marketplace.

KEY LEARNING OUTCOMES

Upon successful completion of this program, you should be able to:

- Develop a comprehensive knowledge of the structures, processes and institutional practices of trade and shipping in the global market place.
- Examine the financial risks and opportunities of trade and transport business.
- Grasp the importance of the legal, economic and regulatory institutions.
- Develop, implement, and promote policies and programs relevant to the challenges of international trade and shipping management.
- Acquire and apply knowledge and critical skills necessary to progress to study for a research degree (MPhil, PhD etc.).

ADMISSION REQUIREMENTS

Academic Requirements:

A sound undergraduate degree from a recognised university or an equivalent international qualification. The specific minimum academic requirements for admittance to the Program are:

- Undergraduate degree with a business orientation or
- Undergraduate degree in any other area - not business oriented provided the candidate has substantial experience in a managerial post within a business environment.

English Language Requirements:

If you are studying or have completed your entire degree in a non-English speaking university, you must demonstrate satisfactory knowledge of English language. Suitable qualifications may include:

- TOEFL, IELTS, GCSE, IGCSE, Cambridge Certificate of Proficiency in English or equivalent or
- High School Leaving Certificate from a High School where the language of instruction is English or
- A pass (>50%) at the English Placement Test of our University

STRUCTURE AND CONTENT

First semester modules:

- International Trade and Shipping Management
- International Maritime Law and Carriage of Goods
- Commodity Trades
- Elective

Second semester modules:

- Logistics and Supply Chain Management
- Ship Management
- Research Methods
- Elective

Third semester module:

- Dissertation

The award of the MSc requires the successful completion of a 15,000-word Dissertation. This is an individual project-based research into a topic of choice (subject to approval), working under the supervision of a member of the course team.

Students of the program are also offered the opportunity to focus on an elective group of subjects of their choice, and obtain a 'concentration' in one of three areas:

COMMERCIAL SHIPPING AND TRADE PRACTICES

Global Trade Practices
Commercial Management of Ships

FINANCIAL MANAGEMENT

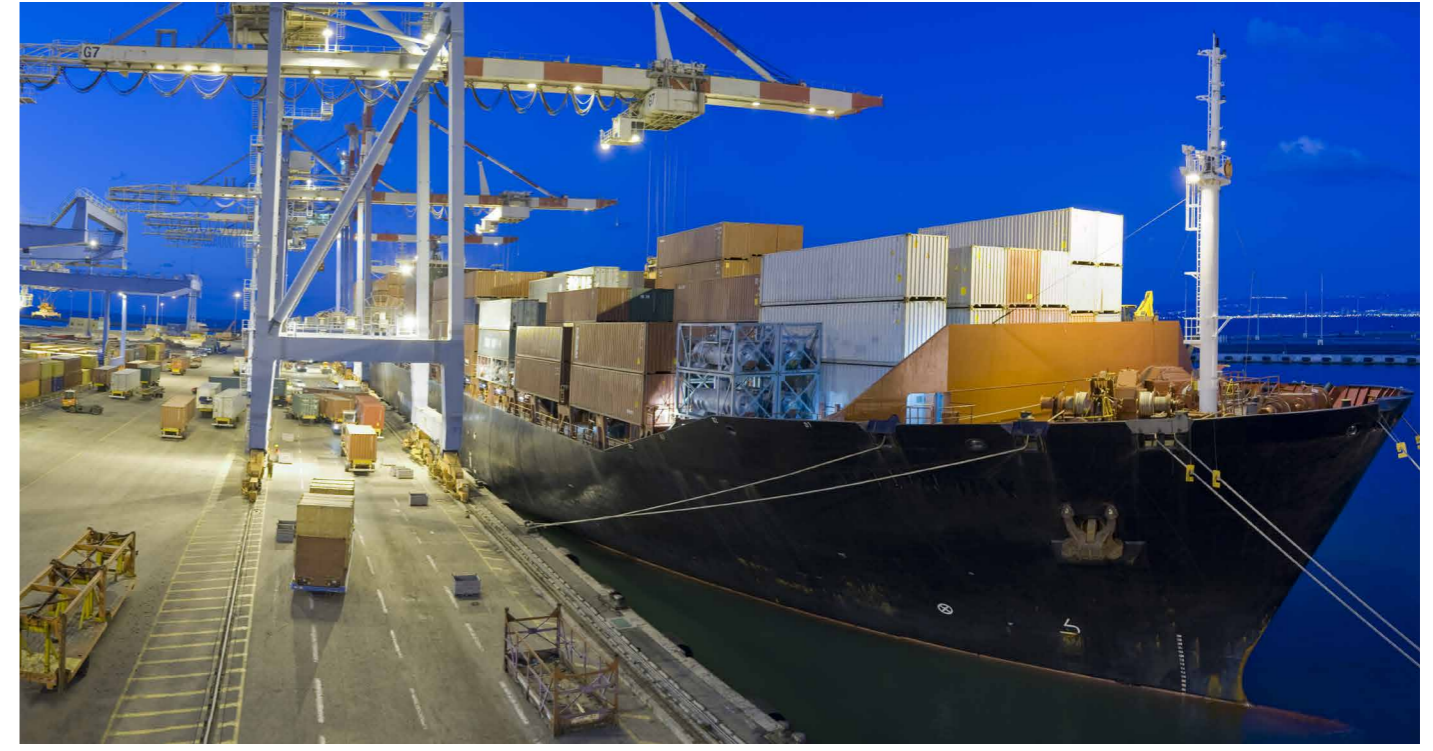
Banking and Shipping Finance
Economics of Sea Transport and International Trade

OIL AND GAS MANAGEMENT

Commodity Trading and Risk Management
Oil and Gas Management

The Program is also offered via distance learning.

For more information please visit <http://dl.frederick.ac.cy>



MA/LLM in Maritime Law and Shipping Management

In a constantly changing world, a modern and international enterprise must rely on managers and advisors with diverse expertise of both legal and economic requirements of the business environment. To meet these needs, Frederick University with an international team of academic experts from leading universities, offers a postgraduate Program that is unique in Cyprus, and one of very few offered globally.

This Program combines the subject areas of both Maritime Law and Shipping Management and develops the skillset required by managers and lawyers to advise, litigate, negotiate and ultimately to master the legal complexities and challenges of International Trade and Transport.

Upon completion, graduates are awarded either the “LLM in Maritime Law and Shipping Management” or the “MA in Maritime Law and Shipping Management”.

KEY LEARNING OUTCOMES

Upon successful completion of this program, you should be able to:

- Acquire knowledge and understanding of the main principles and functions of the shipping business and international trade.
- Deal with advanced legal issues in maritime law, international trade, marine insurance, carriage of goods, chartering and dispute resolution.
- Display critical awareness and demonstrate managerial skills of combined legal and business analysis and advanced problem solving.
- Develop negotiation and communication skills, both oral and written.
- Have the appropriate knowledge and skills required to proceed to a research degree (MPhil, PhD etc.).

The Program is also offered via distance learning.
For more information please visit <http://dl.frederick.ac.cy>

COURSE CONTENTS

First semester modules:

- International Trade and Shipping Management
- International Maritime Law
- Law of Carriage of Goods
- Elective

Second semester modules:

- Marine Insurance
- Dispute Resolution
- Research Methods
- Elective

Third semester module:

- Dissertation

The award of the MA/LLM requires the successful completion of a 20,000-word Dissertation. This is an individual project-based research on an approved topic, which is supervised by a member of the course team.

Students of the program are also offered the opportunity to focus on an elective group of subjects of their choice, and obtain a ‘concentration’ in one of three areas:

COMMERCIAL SHIPPING AND TRADE PRACTICES

- Global Trade Practices
- Commercial Management of Ships

FINANCIAL MANAGEMENT

- Banking and Shipping Finance
- Economics of Sea Transport and International Trade

OIL AND GAS MANAGEMENT

- Commodity Trading and Risk Management
- Oil and Gas Management

ADMISSION REQUIREMENTS

Academic Requirements:

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- Undergraduate degree with a business orientation or
- Undergraduate degree in any other area - not business oriented- provided the candidate has substantial experience in a managerial post within a business environment

English Language Requirement:

If you are studying or have completed your entire degree in a non-English speaking university, you must demonstrate satisfactory knowledge of English language. Suitable qualifications may include:

- TOEFL, IELTS, GCSE, IGCSE, Cambridge Certificate of Proficiency in English or equivalent or
- High school leaving certificate from a High School where the language of instruction is English or
- A pass (>50%) at the English Placement Test of our University

Note:

- *Students are eligible for the MA, if they hold an undergraduate business-oriented Degree.*
- *Students are eligible for the LLM, if they hold an LLB Degree or other undergraduate Degree and additionally have extensive professional legal experience.*

The program will be supported by

Prof. Anders Patrick Donner

Patrick Donner, AFNI, received an LLM from the University of Turku and, having qualified for the judiciary, served on the bench for five years. He worked for 14 years in executive positions in shipping companies in Finland (tankers, ferries and cruise) after which he ran his own law and management consultancy firm for a few years. During all this time he taught maritime law (part-time) at the Maritime Academy of Åland and held numerous non-executive positions on boards of directors of shipping and insurance companies as well as elected public office at local level. Patrick Donner joined the World Maritime University (WMU) as Associate Professor in Shipping Management in 1995 and served as Associate Academic Dean from 2006 to February 2017. He was Programme Co-ordinator of the Postgraduate Diploma course (by distance learning) in Marine Insurance (2005-2018) and continues to lecture in WMU's MSc programme in International Transport and Logistics at Shanghai Maritime University. In 2018 WMU awarded him the title of Honorary Professor. He is a Visiting Professor in the Maritime MSc and MA/LLM programmes of Frederick University in Cyprus.

Prof. Philip Rogers

Philip Rogers has been an ex-Merchant Navy Officer and a bulk shipping and maritime economics specialist for 50+ years, having headed up the research divisions of some of the world's largest shipbroking companies, Clarksons and Simpson, Spence & Young among them. He is well known as a speaker/chairman at international shipping conferences. In addition to this, he has combined academic research and is a visiting professor at a number of maritime universities. Philip is a Fellow of the Chartered Institute of Logistics and Transport and the Institute of Chartered Shipbrokers where he is the Assessor for "Shipping Business" and "Economics of Sea Transport and International Trade", while running his own consultancy company. Since 2008 he has held the position of Honorary Professor in Shipping & Logistics at Plymouth University in recognition of his "substantial contribution to development in industry".

Dr Babak Jafarizadeh

Babak Jafarizadeh holds a PhD degree in Petroleum Investment and Decision Analysis (University of Stavanger), a master's degree in Financial Engineering, and an undergraduate degree in Industrial Engineering. He is an assistant professor of petroleum economics at Heriot-Watt University. With teaching and research interests in the oil and gas industry's economics of decision making, he works towards combining academic practice with his experience from the oil and gas industry to create useful decision insights. Before joining academia, Babak was a senior economic analyst in Statoil, working on oil and gas projects from all stages of value chain and in a variety of geographic areas, predominantly on exploration of hydrocarbons in the North Sea. His interests in petroleum exploration inspired his current research projects on topics such as economic decision analysis, real options, and valuations. He delivers lectures in the areas of oil and gas management and commodity trading at Frederick University.

Mr George Kiourktsoglou

George Kiourktsoglou is a senior lecturer at the University of Greenwich in London, U.K. He lectures on Maritime Security, Maritime Economics as well as Strategy and Management. As an intern, he worked for the Israeli Public Corporation of Electricity and from 1996 to 2009 for Royal Dutch Shell. George is a fellow of the British Higher Education Academy and a member of the American Nuclear Society, the Chartered Management Institute and the Institute of Marine Engineering, Science and Technology in London. He speaks Greek, English, German, Japanese and French.

Mr John Stuart Robinson

John Robinson retired from a senior post at NATO headquarters after a successful career in the RAF and merged second careers in both international trade and higher-level teaching at a number of East Midlands colleges and universities where he taught all the Institute of Export's qualifications. As the Education Secretary of the East Midlands branch of the Institute of Export, John was appointed to the Professional Qualifications and Examinations Board of the Institute on its inception. After a brief role as vice-chairman, he took on the role of Chairman of the renamed Academic Board in 2007 and has been at the head of all recent educational developments, including the Foundation degree. He was elected a Fellow in 2011. Since 2015, he has been delivering lecturers in trade regulations and practices at Frederick University.

Prof. Alec D Coutroubis

Alec Coutroubis is a Director of Shipping & Logistics and a Teaching Fellow at the Institute of Management – Greater Manchester of Bolton University. He is the Programme Leader for MBA Shipping, BSc Shipping Management, Marine Engineering and Marine Engineering Management. He is also a Visiting Professor of Ship Management at New York College, Greece, the Athens Laboratory of Business Administration (ALBA) in Greece and Frederick University in Cyprus. He has a Bachelor and a Master's degree in Chemical Engineering (Imperial College) an MBA from the London Business School and a PhD in Mechanical Engineering. His professional background includes several years of service in the banking industry as a ship financier and over a decade of active ship management in both the dry and wet sectors. He lectures on a wide range of topics in the areas of engineering business management, marine engineering and ship management. He is the author of over 150 articles and papers and several specialist texts in the areas of Marine Law & Insurance, Commercial Management of Ships, Vessel & Fleet Technical Management, Supply Chain Management, Maritime Security etc. He is active in industrial consulting in Maritime London.

Dr Evi Plomaritou

Evi Plomaritou is currently a Lecturer of Frederick University and a Shipping Consultant at Lloyd's Maritime Academy. From 2001 to 2008, she worked as a shipping consultant at the ICS. Her teaching experience is spread to European University (Switzerland), Middlesex University (UK) and National & Kapodistrian University of Athens etc. She is the author of 5 books, 14 e-books and 19 papers. She has a 3-year experience at the Research Centre of University of Piraeus as well as a 9-month experience onboard bulk carriers. Evi holds a "PhD with honors in Chartering Policy & Marketing Strategy of Shipping Companies" (University of Piraeus), an "MSc in International Transport" (University of Cardiff), an "AdDiploma in Transport & Logistics" (Chartered Institute of Transport, UK), a "Prof.Diploma in Dry Cargo Chartering" (Cambridge Academy of Transport) and a "BSc. with honors in Maritime Business" (University of Piraeus).

Captain Eugen-Henning Adami

Eugen-Henning Adami is the owner and Managing Director of the Cyprus-based shipping company Mastermind Shipmanagement Ltd (MSM). MSM Group was founded in 1999 in Limassol, Cyprus, and presently manages a fleet of 19 vessels of which 12 are owned. German-born Captain Adami began his nautical career studying at Elsfleth Nautical University. In addition to his successful merchant marine career, which saw him serve as Master of the Bremen-owned cargo ship Condor P, Captain Adami has a wealth of experience as master with tall ships, spanning more than 25 years. He has engaged in mentoring, teaching and lecturing since 1984. Currently, Cpt. Adami is the Immediate Past President of the Cyprus Shipping Chamber, Vice President of the Cyprus Marine Environment Protection Association and Director in various Shipping and Ship-Management Companies. He delivers lectures in Ship Management at Frederick University.

Dr Robyn Pyne

Robyn Pyne has 16 years' experience as a Maritime Lecturer including course leadership and Programme coordination while working at both Plymouth University and London Metropolitan University and lecturing on the MSc Shipping and Maritime Policy at Cardiff University. She has served time at sea while training to be a Deck Officer, and she has first-hand practical experience of container shipping, and the carriage of bulk ore and liquid cargoes. She holds a BSc (Hons) Maritime Business and Maritime Law, an MSc Social Research, and a Postgraduate Certificate in Learning and Teaching in Higher Education. She was awarded her PhD in 2012 from Plymouth University, for which she researched the implementation of the International Convention on the Standards of Training Certification and Watchkeeping (STCW) in China while working as a member of visiting Faculty in the School of Navigation's International Maritime Conventions Research Centre. Currently, Robyn is Academic Programmes Leader for Maritime Management and Logistics at Liverpool John Moores University, where she is principle investigator for the Erasmus+ SkillSea project and was engaged in establishing national standards for maritime industry apprenticeships as part of the Maritime Superskills initiative. She delivers lecturers in Logistics and Supply Chain Management at Frederick University.

1st
Maritime academic
program in Cyprus

96%
of graduates with
full time employment

**Trainings &
seminars**
in collaboration with 

1st
Marine engineers from
a Cypriot academy

**Maximum
exemptions**
